



## ***First American Title Insurance Company***

First American Title Insurance  
5926 Fashion Pointe Dr. #120  
South Ogden, UT 84403

The following information is for the application to the Utah Division of Occupational and Professional Licensing for an approved CE course on the ALTA 1998 Homeowners Title Insurance Policy.

### **Instructor Credentials:**

Kirk Johnson has been a licensed Title Insurance Marketing Representative and Escrow officer since 2002. During that time he has worked as Office manager, Escrow officer and Sales Manager. For the last five years he has worked for First American Title and previous to that he was employed at Surety Title.

Kirk is a licensed Continuing Education Instructor for the Utah Division of Real Estate and has taught Hundreds of real Estate and mortgage Professionals on the following topics: Title Insurance 101, Title Insurance Claims Chronicles, Forgery Fraud, Mortgage Elimination Scams, Seller Financing, and Outlook for the Real Estate Industry.

Kirk is an active member of the Northern Wasatch Homebuilders association and currently serves on the Education Committee and the Government affairs committee. He also serves on the Education Committee for the Northern Wasatch Association of Realtors.

Other related achievements include: Founder and past President of Wasatch Referral Network, a professional association for local business owners; First Place winner of the State Toastmasters Public speaking competition; Second place winner of the Regional Toastmasters competition.

### **Course Overview:**

#### **Protecting yourselves and your buyers using the ALTA 1998 Homeowners Title Insurance Policy**

- What does the Eagle Policy cover and why has the state made it the default policy on the Real Estate Purchase Contract?
- How does the Builder and the Homeowner benefit from the extended coverage?
- What types of transactions are eligible for the coverage?
- Why have title companies been hesitant to issue this policy on new construction?
- What can a builder do to “qualify for this type of coverage?”
- What liability will the builder assume when they sign an indemnity agreement?
- What happens when there is a claim on the policy and who should you contact?